Customer Account Form
(Part 1) Financial Profile

CUSTOMER NAME / NAME OF TRUST #1

CUSTOMER / AUTHORIZED PERSON NAME #2

CUSTOMER / AUTHORIZED PERSON NAME #3

A. LIQUID ASSETS	Current Value	Total Value
Cash and Cash Equivalents		
Checking, Savings, Money Market Accounts	$	
SavingsBonds	$	
CDs	$	
Cash Value of Life Insurance	$	
Invested Assets - Taxable Accounts		
Non-QualifiedInvestment/BrokerageAccounts	$	
Non-Qualified Annuities (value less any surrender charges)	$	
Other:	$	
Retirement Accounts (Excluding REIT and LP interests)		
IRAs(Roth,Regular,SIMPLE,Rollover,SEP)	$	
401(k) or 403(b), Keogh or Other Qualified Plan	$	
Pension(VestedBenefitOnly)	$	
Annuities(valuelessanysurrendercharges)	$	
TOTAL LIQUID ASSETS (A)		$

B. NON - LIQUID ASSETS	Current Value	Total Value
Business/Investment Interest		
RealEstate(excludingREITs)	$	
Non-TradedREITs	$	
Partnerships,LLCs,OtherCorporateInterests	$	
Other Assets		
PrincipalResidence	$	
Other Real Property (vacation home,etc.)	$	
Other Personal Property (vehicle, boat, etc.)	$	
TOTAL NON-LIQUID ASSETS (B)		$

C. LIABILITIES	Current Value	Total Value
Mortgages	$	
CreditCardBalances	$	
Loans(business,personal,auto)	$	
TOTAL LIABILITIES (C)		$

TOTAL NET WORTH	Total Value
Net Worth (A + B - C)	$

ANNUAL INCOME/TAX RATE

Customer #1	Customer #2	Customer #3
Est. Annual Income:________	Est. Annual Income:________	Est. Annual Income:________
Tax Rate:________	Tax Rate:________	Tax Rate:________